



FROSTY BOY AUSTRALIA sells TAYLOR soft serve machines - but only in AUSTRALIA

If you are from another country, please go to www.taylor-company.com and look for your nearest TAYLOR Distributor.



In **AUSTRALIA**, you can **RENT or BUY** (either as a once-off payment or through a soft serve machine using your own financier or one we can suggest).

Note: We do not rent machines for short term periods like week-ends or even just for summer.

Typical rental or lease periods are 36 to 48 months.

Interested...? Please scroll down to find out how.

TAYLOR Soft Serve Machines

For complete specification sheets, please go to www.taylor-company.com



TAYLOR 152 SINGLE BARREL BENCH-TOP **GRAVITY** SOFT SERVE MACHINE

This is the most compact machine in the Taylor range, ideal for take-aways, cafes and convenience stores for making and selling highly profitable milk shakes, thickshakes, cones, sundaes and more.

- Flavours: One - Small, strong, reliable. - Overnight Stand-By switch -
Capacity: 92 serves per hour, 4 x 100 gram serves in succession - Barrel size 1.4 litres - Dimensions: 448W x 699D x 711H - Weight: 96.2 kg - Power: 230/50/1 (Single Phase 10 Amp required) - Air Cooled

TAYLOR 161 DOUBLE BARREL BENCH-TOP **GRAVITY** SOFT SERVE MACHINE

- This popular twin-barrel soft serve machine offers you the option of 2 flavours
 - frozen yoghurt or low fat chocolate in the one barrel and
 - vanilla for cones, sundaes and as a base making shakes. - Small



footprint, strong, reliable. - Overnight Stand-By switch - **Capacity:** 184 serves/ hour (92 each barrel), 8 x 100 g serves in succession (4 each barrel) - Barrel sizes: 1.4 litres x 2 - Dimensions: 537W x 677D x 715H - Weight: 138 kg - Power: 230/50/1 (Single Phase 15 Amp required) - Air Cooled - Special Cart available makes it a floor standing model



TAYLOR C706 SINGLE BARREL BENCH-TOP PUMP SOFT SERVE MACHINE This is the most compact high capacity pump machine in the TAYLOR range with an astonishing output of 35 x 100g serves in succession. The C706 is ideal for prime-location ice creameries and take-aways that sell lots of Cones, Sundaes, Smoothies & Shakes. The pump allows for superior level aeration resulting in a low cost per serve. - High capacity, strong, reliable. - Overnight Stand-By switch - **Capacity:** 350/ hour 37 x 100 g serves in succession - Barrel size: 3.2 litres - Dimensions: 464W x 820D x 864H - Weight: 199.6 kg - Power: Single Phase or 3-phase, 32 Amp. - Air Cooled - Special Cart available makes it a floor standing model



TAYLOR C708 SINGLE BARREL HEAT TREAT BENCH-TOP PUMP SOFT SERVE MACHINE Provides daily, automatic heating and cooling cycle to maintain dairy product safety allowing for once in 14 day cleaning and complete disassembly. It has an astonishing output of 35 x 100g serves in succession. The C708 is ideal for prime-location ice creameries and take-aways that sell lots of Cones, Sundaes, Smoothies & Shakes. The pump allows for superior levels of aeration resulting in a low cost per serve. - High capacity, strong, reliable. - **Automatic heat treat cycle** once in 24 hours - **Capacity:** 350/ hour 37 x 100 g serves in succession - Barrel size: 3.2 litres - Dimensions: 464W x 820D x 864H - Weight: 205.9 kg - Power: Single phase or three-phase, 32 Amp. - Air Cooled - Optional Cart with handy cupboard space makes it a floor standing model - Optional hot air discharge shute (not shown here) **Note:** Not suited for yoghurt products

TAYLOR 794 DOUBLE BARREL FLOOR-STANDING GRAVITY SOFT SERVE MACHINE

- This popular medium capacity twin-barrel soft serve machine offers you the option of 2 flavours: - **frozen yoghurt** (for smoothies and sundaes) or **chocolate** in the one barrel and - **vanilla** for cones, sundaes and as a making shakes. - Small footprint, strong, reliable. - Overnight Stand-By switch **Capacity:** 255 serves/ hour (sum of both barrels) 15 x 100 g serves in succession **from each barrel** - Barrel sizes: 3.2 litres x 2 - Dimensions:



519W x 843D x 1511H
required - Air Cooled

- Weight: 312.9 kg - Power: Three phase 30 .

TAYLOR C716 DOUBLE BARREL FLOOR-STANDING HEAT TREAT PUMP SOFT SERVE MACHINE



The C716 combines modern technology with old fashioned reliability. The new pump gives superior levels of aeration resulting in a light, fluffy texture - saving on product cost. The beautiful decals of swirls of delicious soft serve add to the machine's fresh new look and results in instant recognition and demand from consumers.

The C716 is a HIGH CAPACITY machine with an astonishing output and is ideal for large volume stores - typically like the WENDY'S or DONUT KING type outlets. It has a fast recovery rate which allows uninterrupted large volume drawing. Due to its daily automatic heat treat cycle, it maintains high levels of dairy product safety with a once-in-14-days cleaning cycle. - **Automatic heat treat cycle** once in 24 hours and cleaning just once in 14 days - **Capacity:** 76 hour 25 x 100 g serves in succession **from each barrel** - Barrel sizes: 3.2 litres x 2 - Dimensions: 646W x 919D x 1524H - Weight: 312.9 kg - Power: Three phase, 60 Amp. - Air Cooled **Note:** Not suited for yoghurt products

HOW TO RENT OR LEASE A BRAND NEW TAYLOR SOFT SERVE MACHINE.

What are the processes involved in acquiring a soft serve machine (RENT or LEASE)?

1. **Determine your needs.** It is a good idea to talk to either a Frosty Boy Distributor or a JL Lennard Sales Representative to help you determine your needs. You have to base your decision on:
 - **Your location** - how big will the demand be on your machine? Take a TAYLOR 152 for instance. Although it has a capacity of 92 serves per hour, it can only do 4 x 100 gram serves in rapid succession before it needs a rest period in order to re-freeze the liquid soft serve draining into the barrel from the hopper. So if you will be selling lots of shakes (or need as many as 3 x 100 g serves), the 152's capacity may not suffice. Busy lunch periods for instance puts big demands on a machine and you have to ensure you have ample capacity to cope. The TAYLOR C706 for instance (also a high capacity machine just like the 152), has a capacity of 32 serves in rapid succession and it is almost impossible for it not to cope.
 - The **amount of flavours** you want to offer. You have to choose between a single barrel machine (one flavour) or a double barrel machine (2 flavours and a twin-twist combination of the two) or perhaps you may need 2 machines, both twin-barrel machines to offer your customers Vanilla (used for shakes as well), Low Fat Chocolate, Plain Frozen Yoghurt Soft Serve (used as a base for Smoothies) and a fruit flavoured Frozen Yoghurt Soft Serve.
 - Do you need a **bench top or floor standing model machine**? How deep and strong is your bench top? Taylor has special carts (with a handy cupboard underneath) for bench top models like the Taylor C706/8 in order for you to use them as either a floor model or bench top machine.

- Your **electrical powder connections and availability**. Some machines requires 3-phase power, others single Amp and others only single phase 10 Amp.
 - **After sales service**. JL Lennard has a national service network and pride themselves on good service. They are service agents for McDonalds who insists on fast, efficient service. You too will benefit from this efficiency because you can afford for your machine to be down for extended periods. Your profits and survival may depend on it!
 - **What you can afford**. It is important to talk to your financial advisor before making a decision. But if your store has the capacity of a TAYLOR model C706 (32 serves in succession) and you can only afford a model 152, you may not want to buy the 152 in the first place! But to bring things into perspective... you can rent or lease a TAYLOR 152 for \$150 per day. If you sell only 5 - 6 serves a day, the profit will cover your machine cost. After that, you start making profit!
 - Lastly, **calculate your most likely sales potential**. How many serves can you sell per day?
 - How many cones are you likely to sell in one day? _____ (Plain, decorated with sprinkles or nut Flake(tm), dipped in chocolate, etc)
 - How many sundaes do you think you can sell daily? _____ (Plain or decorated or with fudge toppings)
 - How many Milkshakes and Thickshakes can you sell? _____
 - How many serves can you sell on waffles? _____
 - How many Flurries(tm) can you sell? _____ Crushed Oreo(tm) Cookies or M&M's Crunchie(tm) blended with soft serve.
 - Now add them all up. This should give you or your Frosty Boy /JL Lennard representative a good indication of whether it is worth it for your business to invest in a soft serve machine.
 - Decide if you want to **RENT or LEASE** the machine. Both options have their advantages:
 - With rentals, it is an off-balance sheet expense and rental payments are tax deductible.
 - With leases, interest paid on the outstanding balance is tax deductible as well as depreciation.
2. Contact your local Frosty Boy Distributor or JL Lennard sales rep **requesting an official quote** and have the following ready:
- Soft serve machine model number
 - Rent or Lease? (We could quote on both options)
 - Over which period do you want to Rent or Lease? (Typically 36 or 48 months but 24 months and 60 months are options.)
 - Do you want a \$0.00 or 10% residual payment as your last payment of your lease period.
 - **Note: For any finance related questions, you are also welcome to contact QPF (Queensland Pacific Finance) with your question or for a quote. Ph: (07) 3290-7400**
3. You will then **receive an official quote**, usually within 24 hours. Installation and delivery is included in major metropolitan areas. Charges may apply outside of these areas. Please enquire about that as it may be included in your lease/rental payment form part of your quote.
4. **If you choose to go ahead,**
- An **APPLICATION for RENTAL or LEASE** will be sent to you requesting some basic financial information. You fill it out and fax back to Frosty Boy Australia (Fax: 07 - 3806 2999) and we will open a folder for you and forward it to the Finance Company. They may approve it unconditionally or, depending on your specific circumstances may request a deposit.
 - If the Finance Company find you a suited applicant a **RENTAL / LEASE CONTRACT** will be forwarded to you. You have to complete the rental/lease contract and send it back to the finance company with a cheque for the first month's payment.

- The finance company will **process your CONTRACT** and inform us when everything is in order.
5. Frosty Boy will then give JL Lennard the **green light to deliver and install** your new soft serve machine, which usually working days from notification. This period may be longer depending on availability of your model ordered in your state
 6. We will liaise with our Frosty Boy Distributor to ensure that you are contacted before your machine arrives and **supply Product, mixing buckets and whisks and Marketing Material (FREE)** for your store.

After delivery and installation - it is time for you to make money!

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